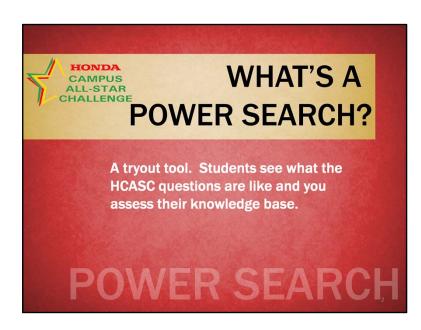


In this "Power Search Recruiting" webcast we will cover:

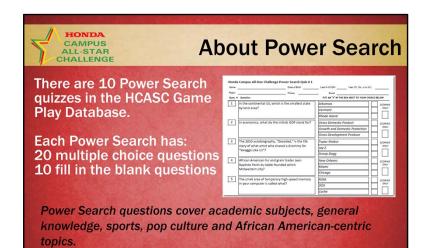
How Power Search helps find players
How to use Power Search for maximum recruiting success
When & where to run Power Searches
How to score Power Searches
Entering students & Power Search results in the Game Play Database for NCT Part
1 Qualification



Power Search is a simple and fast Tryout Test.

Students see if they are engaged by answering our HCASC Qs. You get to see what their knowledge base depth and breadth is.

The objective is to expose HCASC to a large number of students. You're casting a wide net to find the best prospects.



POWER SEARCH

The HCASC Game Play Database has 10 Power Search quizzes (and the answer sheets).

Each Power Search has: 20 multiple choice questions 10 fill in the blank questions

While the questions are challenging, they are designed to give the students confidence that they CAN play HCASC.



Use templates from HCASC.com:

Fliers to post all over campus.

Table tents for the cafeteria, student union & residence hall lounges. Bookmarks for the library and at the bookstore.

Send Eblasts to students and faculty.



Take the game **to** the students instead of them coming to you.

(Read some or all of the locations).

Schedule Power Searches at times when there is high traffic or attendance.

Ask your President or Chancellor to send an Eblast to faculty encouraging them to invite you into their lecture classes.



The 10 Power Search quizzes may be used multiple times with different groups of students.

Point click and print the Power Searches (and answer sheets) from the Game Play Database.



How Power Search Works

- Allow 30 minutes:
 5 minutes to explain HCASC
 20 minutes to run the Power Search
- 5 minutes to score the Power Search
- Have students trade papers with the person next to them. You read the correct answers. They mark and score.

POWER SEARCH

Explain the HCASC program:

We call it the HBCU National Quiz Championship.

The questions include general knowledge, academic subjects, African Americancentric topics plus pop culture and sports.

The game is played in categories (like Jeopardy!) and there is a 1 minute speed round at the end. It's fast-paced and serious fun.

Explain how your campus program works (whether you are doing a campus tournament) and how they will be invited to join the HCASC Academic Club. Tell the students about the NCT in Los Angeles, March 31 – April 3, 2012 where 48 HBCU teams will compete for grants for their schools...and make friends for life.

Proctor the guizzes.

Make sure the students put their name and other information at the top of pages 1-3.

NOTE that last 4 of SSN and DOB <u>are required</u>. We maintain a very strict privacy policy and share this information with no one (ever). We will only contact a student to verify their information if we suspect that it is fictitious.

By scoring the Power Searches live, you walk out of the room ready to review the prospects for your team.



Enter student contact information and scores into the Game Play Database.

The top screen capture shows you the fields required for all students: Names, ID (optional), Last 4 of Social Security Number, Date of Birth, Email, Phone, Major & Year in School

The bottom screen capture shows you the additional fields to be completed for each student who takes a Power Search:

Check the Power Search Box

Enter the Power Search Number, the date taken and the score

Doing this after each Power Search will ensure that you are ready when it is time to submit your Player List as part of NCT Part 1 Qualification. If you run lots of Power Searches or have hundreds to enter, recruit a former player or other student to help!



After a Power Search

- Review high scoring students' quizzes to assess their knowledge base.
- Invite the top group to join the HCASC Academic Club and/or to participate in your campus tournament.







POWER SEARCH

Look at the Power Searches of the high-scoring students:

Use a "bell-curve" style review, selecting the top 10-20% to review. Look not only at the total score but which questions they did...and **did not** answer correctly. This will help you assess the breadth and depth of their knowledge base.

Depending upon the number of prospects and your expected attrition rate, invite 25 or more students to be part of your HCASC Academic Club. Remember, if you are using Power Search + the HCASC Academic Club to qualify, you must be able to show 12 active club members.



When it is time for NCT Part I Qualification, you use the HCASC Game Play Database to print the Player Report as a PDF, saving it on your primary hard drive in your HCASC folder. As you complete the online Campus Program Report, you will upload it for submission.